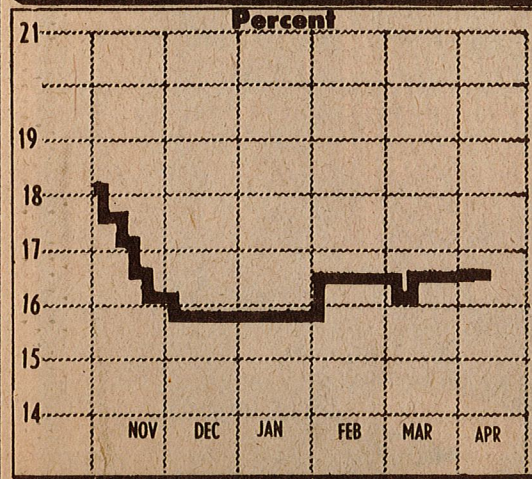


The name Barbara Reis (Husband Michael)
was found on a court
Petition filed July 2, 1864
Deed book 298 - page 311
(Hamilton County Ohio)

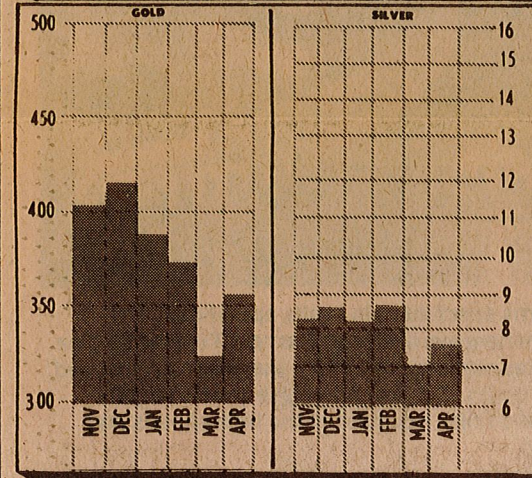
U.S. businesses cut 0.4% deeper into their stocks of unsold goods in February, trimming inventories for the third straight month as the recession continued. Page C-2.

PRIME RATE

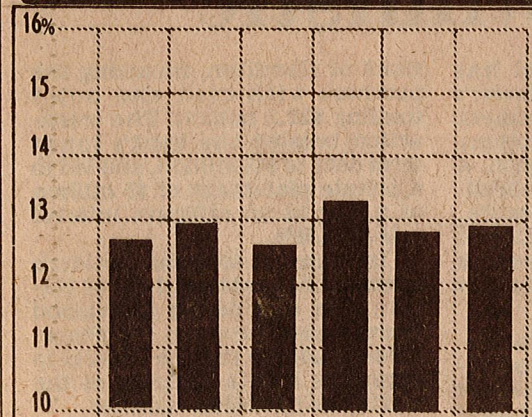


GOLD & SILVER PRICES

(Handy & Harman Spot N.Y. Price)



6-MONTH TREASURY BILLS



Bond Firm Faces Complex Challenges

BY GREGG FIELDS
Business Reporter

Seasongood & Mayer found a ready market when it opened as a bond-trading firm back in 1887.

Cincinnati was in the midst of a massive in-migration from Europe and the rural South. This led to a great need for capital improvements. Bonds, for instance, were floated to pave the path that later became Reading Road. The city of Cincinnati did the same to build the Cincinnati-Southern railway.

"The railroads were a great source of business back then," says Gordon Reis Jr., 74, whose father was one of the firm's founders.

BONDS BACK then were something to buy and store someplace forever—back in a drawer along with grandmother's pictures and the Confederate money. The interest was of little interest. In an inflation-free world, a return of 4% or so was quite a deal.

Times have changed. Today the bond market is full of uncertainty. The long-term aspect makes them unattractive to investors, who worry about tying up their money in such an unstable economic environment. This makes it very difficult for people already holding bonds to sell or trade them as well.

It also means the institutions issuing bonds must pay high interest rates in order to sell them. This makes it a less attractive way of raising capital.

The changes have been felt at Seasongood & Mayer. The firm, which is still family-dominated, recently floated an industrial revenue issue for Jewish Hospital. The tax-free bonds yield 14%.

That's quite a contrast to the 1.75% that a school district issue paid back in 1947. Even Riverfront Stadium bonds, issued in 1967, paid only 5%.

"**THE IDEA** was to put it away and never look at it," says Richard Reis, one of the younger of the firm's general partners.

Changing with the times is perhaps one reason why Seasongood & Mayer has outlasted dozens of competing firms since its founding 95 years ago. The firm estimates that 35 local bond traders have gone out of business since the mid-1950s.



Enquirer photo BY MICHAEL KEATING

GORDON REIS Jr. stands in front of a picture of an old-time Seasongood & Mayer office. Reis's father was one of the three co-founders of the company, which started 95 years ago in Cincinnati.

bond market has stabilized as has inflation, which so reduced prices. But it's moment to moment. If Reagan were to back off his program" the balance would be upset once again.

And, of course, being "stabilized" when prices are so depressed and interest rates are so high doesn't do anyone a whole lot of good.

assets of Prudential Insurance Co. behind them. Certainly more formidable foes than the one- and two-man shops Seasongood knocked off in the first 95 years.

"These guys are saying, 'Get the business, we don't care what the bottom line says.' They'll look at that five years down the line."

Still, Gordon Reis III—still another

really have to make that much noise," he says. "My experience is that knowledgeable people want to come here for expertise."

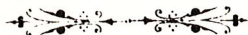
Nevertheless, even family members admit that 95 years from now Seasongood & Mayer may not be locally owned. Buyouts are increasingly common in the industry. The trend has been true here to a degree as well.

St. John's Church,



Corner Green and Bremen Sts.

CINCINNATI, O.



Be it known, that the following is a true and accurate extract from the Records of the Church, to wit:

— BORN: —

On the 12th day of January A. D. 1852
John Kammer - son
of Peter Kammer & Elizabeth Weber.

Baptized: 26th day of February 1852.

Sponsors: John Weber & Catherine
Hilgert.



In Testimony Whereof, I have hereunto set my hand

and affixed the seal of said Church, at Cincinnati, Ohio, this

5th day of February A. D. 1927.

Rev. James Archinger, O. F. M.



OA-1

07480

Grave Stone of Mathias Kammer
(old St. Joseph Cemetery -
Cincinnati, Ohio)

Lot 1 Block 26

Could be: 20 Febr 1784

2 Mai 1858 (or 1853)

- O - (Could be Agnes - - - Kammer) B 1787
(wife of Mathias d. 1853 or 58) 07480

Partial stone at Mathias Kammer
Gravesite =

Looks like: (name missing)

17 August 1811

17 Januar 1881
im Alter von

71 Jahren 5 Monaten

laß sie ruhn in Frieden

(Could be Mary Weber Kammer ^(Fannie) - died about 1854)

taken July 16, 1980

By Chris A. Conrad.

looked like that written here after
as and trying to bring out letters.

Both stones Laying flat in sod,

Chris. Conrad
7/16/80

